

LAW & DEVELOPMENT

## Video #1 - Understanding Your Client's Journey

The *Elder Care Continuum* helps families look into the future and understand the natural progression of a long-term illness and its impact on a loved one's health, mobility, housing, and financial resources.

Danger ZONE – when bad stuff happens to the aging person – falls, medication mishaps, accidents, wondering. The portion highlighted in RED reflects the difference between the person's level of functionality (or lack of functionality) and the level of care they should receive. That difference in the care levels (needed and provided) is the DANGER ZONE.

A Life Care Plan defines, prioritizes, and mobilizes every aspect of your client's care AND preserves family wealth to the greatest extent possible.

"Disclaimer: The information provided in this presentation is intended to be educational and informational only and should not be construed as tax or legal advice. Seek the advice and counsel of an attorney as to your specific situation.

